

HP IN THE DIGITAL WORKPLACE

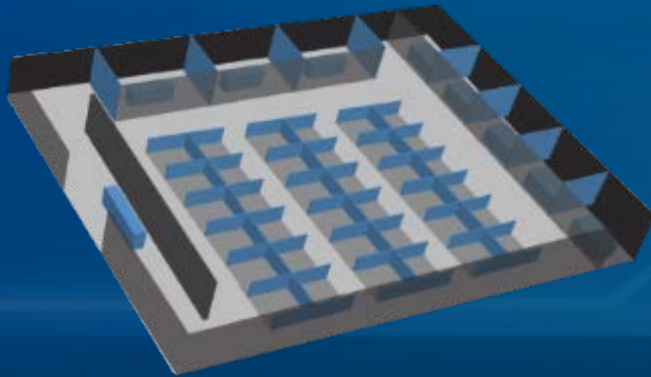
Paul Birkett
Director Workflow Solutions



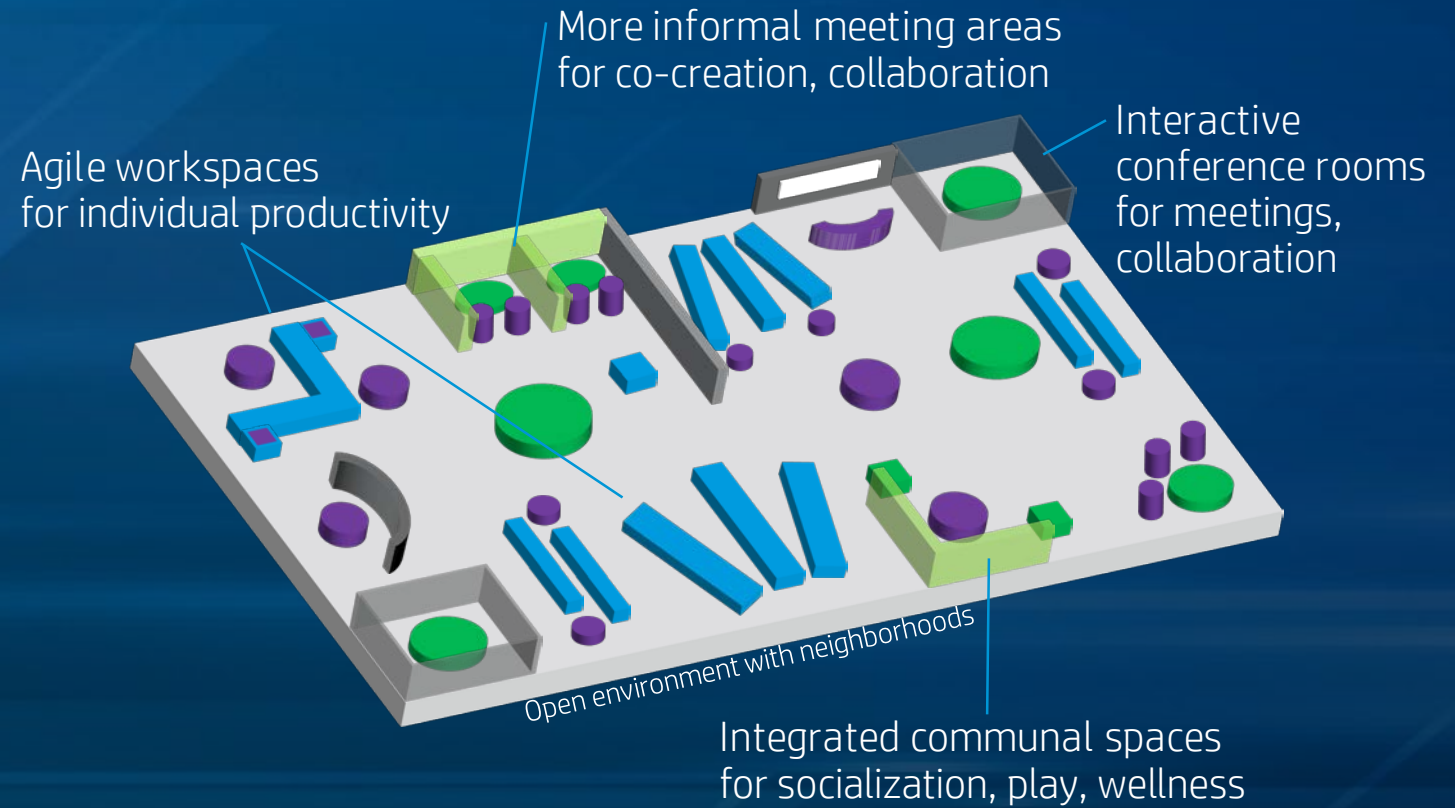
THE NEW OFFICE

Driven by changes in how people are working

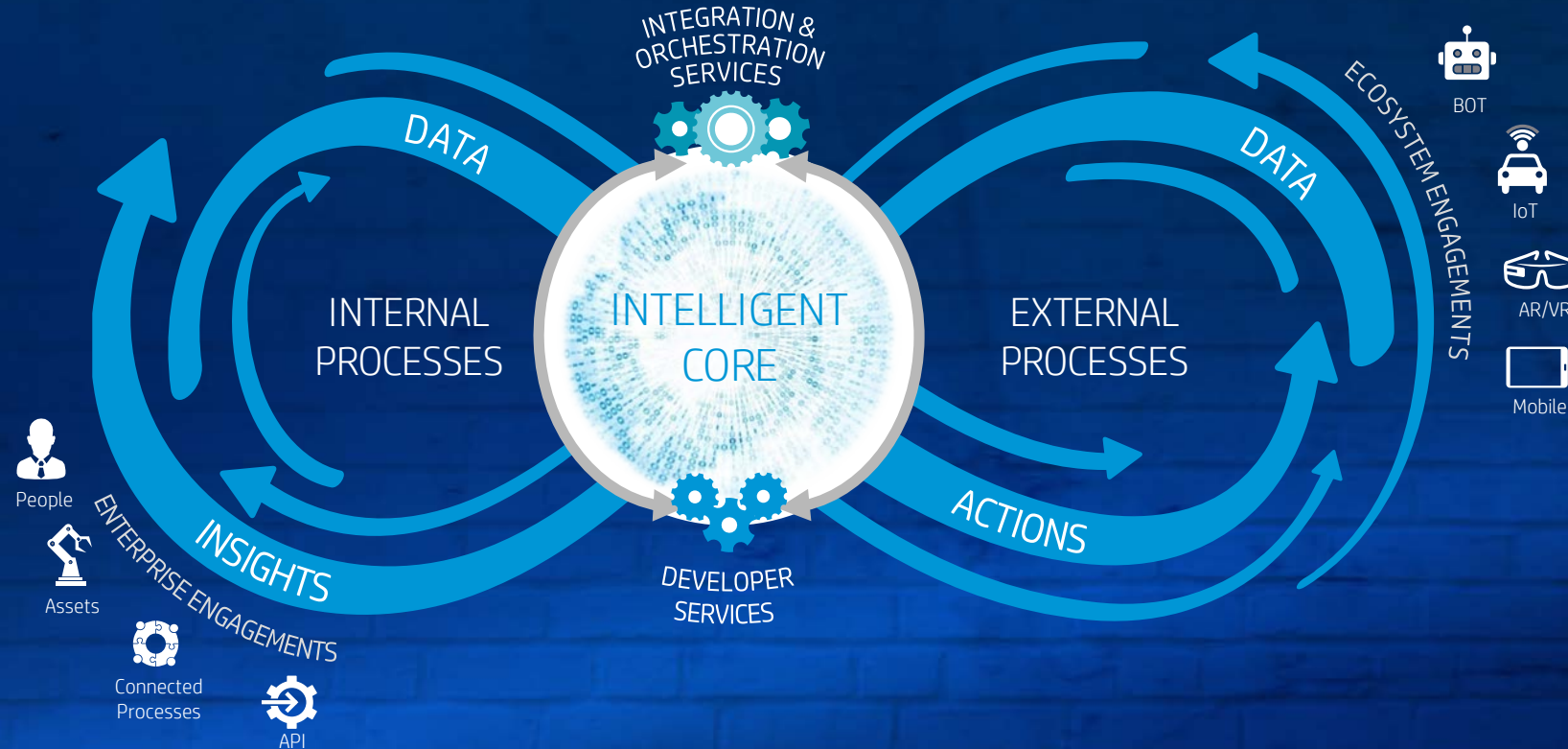
Traditional office



Modern office



THE KEY ELEMENTS OF A DIGITAL PLATFORM



1

Cloud-based API strategies that orchestrate exchange of data across your ecosystem

2

Agile application architectures on PaaS using microservices and containers

3

New customer experience technologies that fully support customer and ecosystem-facing business models

4

An intelligent core based on data management, cognitive, artificial intelligence, and machine learning

THE DIGITALLY DISTRAUGHT VS. DIGITALLY DETERMINED

54%

The Digitally Distraught

46%

The Digitally Determined

8%

Impromptu DX
Digital transformation
(DX) initiatives are
tactical and
disconnected from
enterprise strategy

26%

LOB DX
DX initiatives are
initiated at the function
or Line Of Business
level

20%

Short Term DX
DX initiatives are tied
to enterprise strategy
but with short-term
focus

29%

Integrated Strategy
Integrated, continuous
enterprise wide
DX innovation is
in place

17%

DX is the Strategy
The enterprise
strategy is to use DX to
transform markets
with new business
models and services

PRINT HAS NOT EVOLVED

Increasingly disconnected from the Path of Work

Viewed as complex to set up, inconvenient, inflexible and not optimized for service & support

Difficult

Network printer names
IP Addresses
Drivers

Not Integrated

Tethered to PC's
Scan to email
Save to USB

Unreliable

High touch
Inesecure
Expensive

CLOUD READY SECURITY

SECURE
THE **DEVICE**

SECURE
THE **USER**

SECURE
THE **DATA**

SECURE
THE **DOCUMENT**



INTELLIGENT MACHINES THAT NEVER GO DOWN

Predict
failures



Proactively alerted
to devices needing
attention

Just-in-time
parts



Parts inventory
automatically adjusted:
orders and stocking

Service visit
optimization



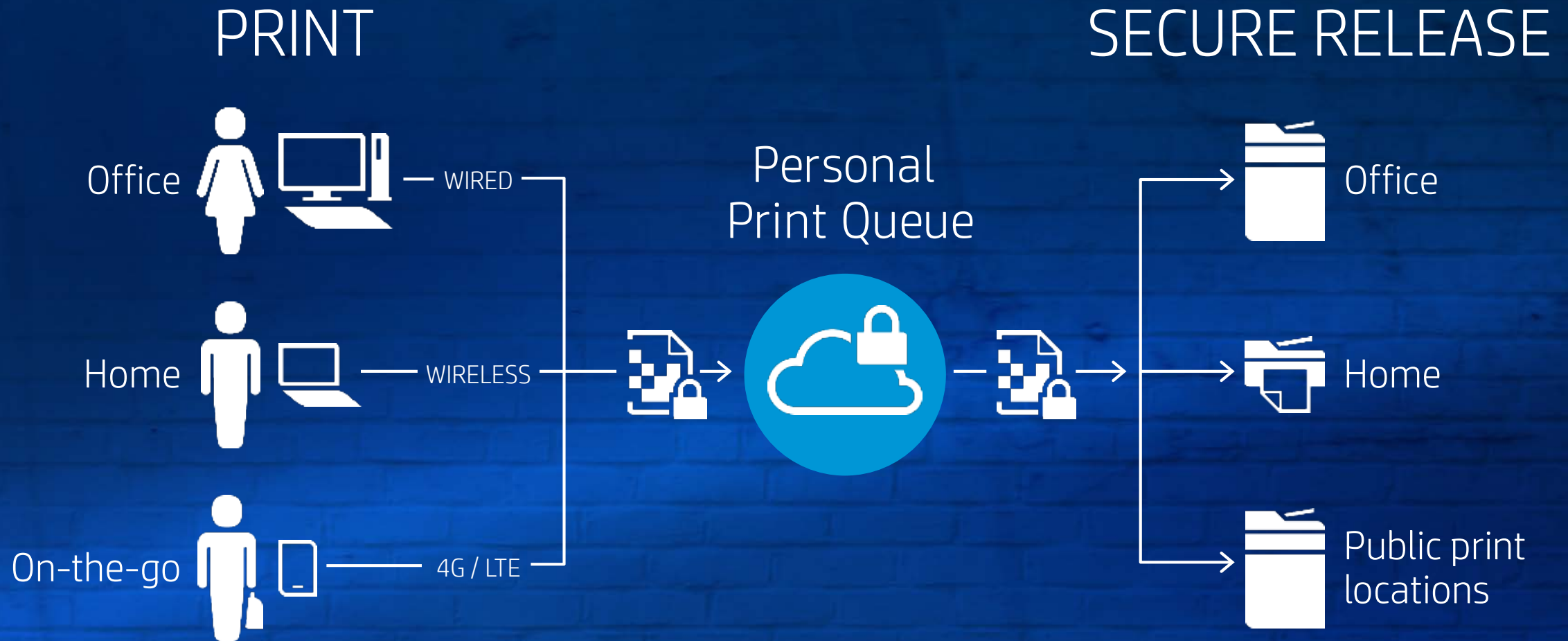
Optimize trips across
multiple devices and
customers

Real-time
adjustments



Optimize device operation,
extending LLC life based on
actual customer usage

WORK EVERYWHERE, PRINT ANYWHERE



INTEGRATED WITH HOW I WORK

Integrated with patient-based content management

Authentication

Notifications

General functions

Key alerts

The screenshot displays a user interface for a healthcare professional, Jenny Salinger, RN. The interface is divided into several sections: a top header with the user's name and profile picture; a 'My Active Patients (6)' section showing four patient cards (Aimee Kolanda, Joe Adams, Rico Alf, and Jane Bloss); a central area with action buttons for 'Records', 'AVS', 'Prescription', and 'Insur. Card'; a 'Needs blood drawn' alert; and a right-hand sidebar with 'Auto Scan', 'Forms', and 'Time Card' options. A bottom bar shows a 'Copy' button. Orange arrows point from the surrounding text labels to specific elements: 'Authentication' points to the user profile; 'Notifications' points to the 'Records' button; 'General functions' points to the 'Forms' button; and 'Key alerts' points to the 'Needs blood drawn' alert.

Patient Name	Room
Aimee Kolanda	Rm 103
Joe Adams	Rm 121
Rico Alf	Rm 107
Jane Bloss	Rm 104

Needs blood drawn

Auto Scan

Forms

Time Card

Copy

ACCOUNTING INTEGRATION

Featured example:
Sage integration for accounts payable and invoice processing

Invoice processing, PO registration and Cheque Printing



LEGAL INTEGRATION

Featured example:
PII data redaction with iManage

Securing client private data





THANK YOU

